

Message Text

UNCLASSIFIED

PAGE 01 MANILA 10031 221034Z

17

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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P 220930Z JUL 75

FM AMEMBASSY MANILA

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 5705

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY SINGAPORE

UNCLAS MANILA 10031

E.O. 11652: NA

TAGS: BEXP, RP

SUBJ: POST INPUT TO BIC TRADE PROMOTION PROGRAM/BEST PROSPECTS

REF: USDOC 11049

1. EMBASSY BELIEVES THAT PROPOSED TIMBER INDUSTRIES TRADE MISSION SHOULD INCLUDE STOPS AT BOTH MANILA AND DAVAO IF IT IS TO MAXIMIZE SALES IMPACT. WHILE MANILA IS HEADQUARTERS FOR ALL MAJOR FIRMS IN THE INDUSTRY, VISIT TO MANILA ALONE WOJLD OMIT KEY CONTACTS WITH FIELD MANAGERS AND OPERATIONS STAFFS THAT MAKE MANY OF THE PURCHASE DECISIONS. DAVAO IS THE BEST SITE FOR MISSION TO REACH MAXIMUM NUMBER OF SUCH FIELD PERSONNEL. APRIL 1973 TIMBER INDUSTRIES TRADE MISSION TO PHILIPPINES FOUND CONSIDERABLE MERIT IN DAVAO PORTION OF VISIT.

2. EMBASSY WELCOMES MISSION ANY PERIOD OF FEBRUARY THAT MESHES WITH SCHEDULES TO BE WORKED OUT FOR OTHER COUNTRIES TO BE VISITED. WE SUGGEST THREE WORKING DAYS MANILA AND ONE-TWO DAYS DAVAO. IF DAVAO SCHEDULE NOT FEASIBLE, WE RECOMMEND THREE TO FOUR DAYS IN MANILA.
SULLIVAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 22 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANILA10031
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750252-0662
From: MANILA
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1975/newtext/t19750734/aaaabegw.tel
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Margaret P. Grafeld
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